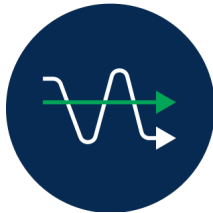


# Advisory Services

Legal practitioners and industry experts support our advisory services focused on maximizing your technology investment, ensuring efficient processes and ongoing enablement support.



## OPTIMIZE & AUTOMATE

Develop more efficient and cost-effective workflows, automate processes that extract, analyze, normalize data, and deliver that data in user-friendly, purpose-driven dashboards and reporting.



## REDUCE RISK

Advanced technology and subject matter expertise identifies issues and provides visibility into better practices aimed at reducing risk and exposure.



## EXTRACT CRITICAL DATA

AI-powered technology can build models to identify specific and critical content and increase the accuracy of the information extracted, support additional use cases, maximize value and helps eliminate tech silos.

# Advisory Service Offering Details

## CLM ASSESSMENT & OPTIMIZATION

- Conducting a comprehensive assessment of existing contract management processes and workflows to identify strengths, weaknesses, and areas for improvement.
- Providing recommendations for optimizing processes to streamline contract lifecycle management.

## CLM TECHNOLOGY EVALUATION & SELECTION

- Assisting organizations in evaluating and selecting suitable CLM software or technology solutions based on their specific needs, requirements, and budget; including business case identification and the associated ROI calculation.
- Conducting vendor assessments, demos, and proof-of-concept evaluations to facilitate informed decision-making.

## CLM IMPLEMENTATION & CONFIGURATION

- Supporting organizations in the implementation and configuration of CLM software or technology solutions.
- Providing guidance on best practices, customization options, and integration with existing systems.

## CONTRACT TEMPLATE HARMONIZATION

- Developing standardized contract templates tailored to the organization's industry, legal requirements, and business objectives.
- Ensuring that contract templates comply with relevant regulations and reflect best practices in contract drafting.

## CONTRACT NEGOTIATION SUPPORT

- Offering expertise and guidance during contract negotiation processes to help organizations achieve favorable terms and conditions.
- Providing negotiation strategies, risk assessment, and support in addressing complex contractual issues.

## CLM TRAINING & CHANGE MANAGEMENT

- Delivering training programs and workshops to educate stakeholders on CLM processes, software usage, and best practices.
- Facilitating change management initiatives to ensure successful adoption of new CLM processes and technologies.

## CLM PERFORMANCE MEASUREMENT

- Establishing key performance indicators (KPIs) and metrics to measure the effectiveness of CLM processes and technology.
- Conducting regular performance reviews and assessments to identify opportunities for optimization and continuous improvement.

## AI STRATEGY

- Aligning AI initiatives with business goals and evaluating current AI readiness.
- Establishing ethical guidelines and regulatory compliance frameworks for AI deployment.
- Develop use cases and technology evaluations.

## CONTRACT COMPLIANCE & RISK MANAGEMENT

- Developing strategies and frameworks for ensuring contract compliance with regulatory requirements, industry standards, and internal policies.
- Implementing risk management practices to identify, assess, and mitigate contractual risks throughout the contract lifecycle.

## VENDOR MANAGEMENT & RELATIONSHIP BUILDING

- Providing guidance on vendor management strategies, including vendor selection, onboarding, and performance monitoring.
- Facilitating collaborative relationships with vendors to enhance contract management outcomes and achieve mutual objectives.

## CLM GOVERNANCE & POLICY DEVELOPMENT

- Establishing governance frameworks and policies for effective oversight and management of contract lifecycle activities.
- Developing standardized procedures, guidelines, and protocols to ensure consistency and compliance in contract management practices.

## CLM PROGRAM MANAGEMENT

- Designing program scope, objectives, and deliverables. Ensuring adherence to timelines and budget.
- Establishing governance structures and process
- Managing resources and stakeholders.
- Driving continuous Improvement and optimization of CLM process and technology with KPI establishment.
- Developing Adoption strategy (including Internal campaigns roadshows).