

# Client Success: Prominent regional bank

Enabling teams to leverage DS technology to realize value by increasing efficiencies, improving the client experience, and reduce cost.

## CLIENT CHALLENGE

The client was looking to continue supporting their business units to track their LIBOR exposure leveraging DocuSign Insight platform to increase discovery efficiency; reduce operation cost around agreements that are impacted by LIBOR:

- Over 100K documents residing in multiple (5) contract repositories with inconsistent and sometimes inadequate data hygiene.
- Data reconciliation and maintenance issues within business systems had to be corrected and adjusted for
- Internal/external counsel feedback as well as regulatory and market changes had to be incorporated as needed to keep potential
- Varying levels of engagement across lines of business with respect to latest guidance, requirements and feedback.

Region  
**EMEA**

Market Segment  
**Enterprise**

Industry  
**Financial Services**

Products  
**DocuSign Insight**

## CIMPLIFI SOLUTION

- On-going Business As Usual (BAU) services to support the client to continue identifying new incoming agreements that are impacted by LIBOR. Identify document families for the latest meta data required for business to create actionable items.

### BAU Services :

- Document ingestion
- Family mapping with Document hierarchy
- Identify inconsistent data and provide data clean up
- Contract validation
- Quarterly refresh report

## BUSINESS RESULTS

As a result of a successful BAU services engagement, the client achieved:

- Narrow down over 100K+ agreements to LIBOR impacted agreements within on week on each refresh
- Consolidated document types from 100+ to 32 document types
- Identified over 9K+ contracts family from zero family being identified from the beginning of the engagement.
- Generated over 10+ contract analytics best practices artifacts