

Client Success: Large U.S. healthcare provider

Accelerate visibility into nuanced contract data to surface risk and obligations

Region
North America

Market Segment
Enterprise

Industry
Communications

Products
DocuSign Insight

CLIENT CHALLENGE

The client needed to identify deviations from their standard contract language across a wide range of clauses for a large population.

- Improve visibility into agreement population where previous metadata did not exist
- 55k agreements requiring 7 data point extractions
- Ability to leverage this extracted data to more efficiently repaper agreements deviating from standard language

CIMPLIFI SOLUTION

Cimplifi provided accelerated delivery and eliminated the need for manual review giving transparency across contracts with different requirements.

- Library of custom models
- Model Validation
- Six-week turn around on delivery per client required timeline
- Worked closely with legal to understand what nuances are considered standard vs. non-standard

BUSINESS RESULTS

As a result of Cimplifi engagement with the client's use case, the client achieved:

- Facilitated uncovering risk associated with non-standard language that had been previously drafted in relation to early termination fee and disclosure language
- Identify where a termination right existed in relation to a force majeure event
- Identify other time/monetarily sensitive requirements for key terms that the client required transparency on